Time: Three hours

Maximum: 75 marks

PART A —  $(10 \times 1 = 10 \text{ marks})$ 

Answer any TEN questions each in 50 words.

- 1. Who is an entrepreneur?
- 2. What do you mean by enterprise culture?
- 3. Define competency.
- 4. "Entrepreneurship plans" Write in few lines.
- 5. What is Environmental assessment?
- 6. Write about the meaning for Corporate.
- 7. What are the sources of finance for start ups?
- 8. Mention few personality characteristics of entrepreneur.
- 9. "Small Scale Industry" Define.
- 10. What is meant by labour-intensive small scale industry?
- 11. What are ancillary industries?
- 12. What do you mean by tiny unit?

## PART B — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions each in 200 words.

- 13. Trace the evolution of Entrepreneurship.
- 14. Give details about any two elements of Entrepreneurship.
- 15. What are the opportunities for entrepreneur in Education field?
- 16. "Environment Assessment helps to determine the process of estimating and evaluating significant short-term and long-term effects". Discuss.
- 17. What are the financial aspects of Entrepreneurship?
- 18. Write a short note on cultural determinants of successful entrepreneur.
- 19. Describe about the importance of financial institutions.

PART C 
$$-(4 \times 10 = 40 \text{ marks})$$

Answer any FOUR questions each in 500 words.

- 20. List out and explain the competencies required on the part of a successful entrepreneur.
- 21. When should you write a business plan and what will be its contents?

- 22. Explain the stage by stage development of a successful entrepreneurship.
- 23. Give a model proposal for your own business development as a start-up entrepreneur.
- 24. What are the classifications of Small Scale Industries? Explain each of them.
- 25. Elaborately discuss the characteristics of SSI.