Time: Three hours Maximum: 75 marks

PART A — $(10 \times 2 = 20 \text{ marks})$

Answer any TEN questions.

- 1. What are the merits and drawbacks of Marshall's definition of economics?
- 2. Give the meaning of managerial economics.
- 3. What is meant by 'Demand' in economics?
- 4. Why do people demand more if the prices fall?
- 5. What is the difference between law of demand and elasticity of demand?
- 6. Explain the Break even point.
- 7. What are the determinants of supply functions?
- 8. State the assumptions of the indifference curve technique.
- 9. List out the different types of pricing policy.
- 10. Define the term 'Price discrimination'.

- 11. Mention the features of monopoly.
- 12. Explain oligopoly.

PART B —
$$(5 \times 5 = 25 \text{ marks})$$

Answer any FIVE questions.

- 13. Explain the importance of managerial economics.
- 14. Explain the significance of Robbin's definition of economics.
- 15. Explain the different types of elasticity demand.
- 16. Explain Increasing returns to scale.
- 17. Explain the assumption of law of variable proportion.
- 18. Explain the objectives of pricing policy.
- 19. How price is determined under perfect competition?

PART C —
$$(3 \times 10 = 30 \text{ marks})$$

Answer any THREE questions.

- 20. Describe briefly health, welfare and scarcity views of economics.
- 21. Describe the nature and managerial uses of production function.

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- 22. Enumerate the factors involved in demand forecasting.
- 23. What is meant by monopolistic competition? How does a firm take its pricing and output decisions under it?
- 24. What is meant by pricing policy? Analyse the factors involved in pricing policy.

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