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Time: Three hours Maximum: 75 marks

PART A — $(10 \times 1 = 10 \text{ marks})$

Answer any TEN of the following questions in about 50 words each:

- 1. Define Writing concepts.
- 2. What is the need for writing skills?
- 3. What is business writing?
- 4. What does business writing include?
- 5. List the business writing skills.
- 6. How do you edit content?
- 7. What comes first proofreading or editing?
- 8. Do journalists use press releases?
- 9. What is oral communication?
- 10. How can you make your CV online?
- 11. How is website content written?
- 12. What is SEO in website?

PART B—
$$(5 \times 5 = 25 \text{ marks})$$

Answer any FIVE of the following questions in about 200 words each:

- 13. State the characteristics that are important for business writing.
- 14. Write a letter to a textbook publisher asking for details to publish a textbook prepared by you.
- 15. What is knowledge management and why is it important?
- 16. List the characteristics of a good press release?
- 17. What components should an oral presentation include?
- 18. List the points to make a CV.
- 19. What are the elements of a good website?

PART C —
$$(4 \times 10 = 40 \text{ marks})$$

Answer any FOUR of the following questions in about 500 words each:

20. Write a letter to an electrical company asking for quotations for the supply of electrical items for a complex that you propose to build.

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- 21. Write an essay on the benefits of knowledge management.
- 22. Write a letter to the Editor of a newspaper about the nuisance caused by loudspeakers at night times by the people during festival days.
- 23. Prepare a Newsletter on the activities of the Co curricular forums for a period of three months. Invent necessary details.
- 24. Prepare CV to be used for all occasions.
- 25. Prepare an advertisement to be published for a website on a new product to be launched by your company.

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