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Time: Three hours Maximum: 75 marks

PART A — $(10 \times 2 = 20 \text{ marks})$

Answer any TEN questions.

- 1. Define personality.
- 2. What do you mean by stereotyping?
- 3. What is motivation?
- 4. What is job enlargement?
- 5. What do you mean by fatigue?
- 6. What is leadership?
- 7. What is competition?
- 8. What are group norms?
- 9. Define quality circle.
- 10. What is organisational development?
- 11. What is subculture?
- 12. What is force field analysis?

PART B — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions.

- 13. Discuss the uses of perception.
- 14. Explain the procedure for measurement of morale.
- 15. Explain the various factors affecting job satisfaction.
- 16. "A leader is developed and not born" Discuss.
- 17. Write a note on how groups are formed.
- 18. Discuss different types of cooperation.
- 19. List the factors that create, sustain and change a culture.

PART C —
$$(3 \times 10 = 30 \text{ marks})$$

Answer any THREE questions.

- 20. Discuss different types of personality tests.
- 21. Do you think it is possible to change attitude? If yes, how can attitude be changed?

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- 22. Describe various theories of leadership.
- 23. Discuss different techniques of competition management.
- 24. Discuss the significance and various determinants of organisational climate.

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