Time: Three hours

Maximum: 75 marks

PART A —  $(10 \times 1 = 10 \text{ marks})$ 

Answer any TEN questions each in 50 words.

- 1. Who is a merchant banker?
- 2. When was SEBI established?
- 3. What is meant by 'Public issue management'?
- 4. What is e-IPO?
- 5. What is underwriting?
- 6. What is 'shelf prospectus'?
- 7. What are bought-out deals?
- 8. What is meant by the term 'pricing of issues'?
- 9. What is PMS?
- 10. What is meant by 'project appraisal'?
- . 11. What are 'pre-investment studies'?
  - 12. What is project counselling'?

## PART B — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions each in 200 words.

- 13. What are the types of services covered under the head 'corporate counselling'?
- 14. Outline the steps involved in an IPO process.
- 15. What are the functions of INDONEXT?
- 16. What is 'dealer trading system'? Explain.
- 17. What are the benefits of indexed bonds?
- 18. How are company deposits useful?
- 19. How is bill financing useful?

PART C — 
$$(4 \times 10 = 40 \text{ marks})$$

Answer any FOUR questions each in 500 words.

- 20. What are the important SEBI regulations relating to issue of prospectus?
- 21. Explain the rating methodology for a typical bond issue.
- 22. Capture the recent trends in real estate financing.

- 23. Explain the various steps involved in the issue of GDR.
- 24. Write a detailed note on any two of the global debt instruments.
- 25. Explain the mechanism of 'margin trading'.