66408/KD21D/ KF41B

Time: Three hours

Maximum: 75 marks

PART A - (10 × 1 = 10 marks)

Answer any TEN questions

- 1. Define Decision Making.
- 2. Write a short note on Demand Analysis and Forecasting.
- 3. What is Marginal Revenue?
- 4. Define Price Discrimination.
- 5. What is Actual Cost?
- 6. What do you mean by Direct Costing?
- 7. Write a short note on "Isoquants".
- 8. Define Advertisement.
- 9. Define the term trade cycle.
- 10. Point out the main features of Oligopoly.
- 11. What is Cross Elasticity of demand?
- 12. What is Delphi method of demand forecasting?

PART B — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions

- 13. How does managerial economics differ from economics?
- 14. Explain the basics principles of managerial economics.
- 15. What is Price Elasticity of Demand?
- 16. List out the factors consider while capital investment analysis.
- 17. What is General Equilibrium?
- 18. What are the main features of monopoly?
- 19. Write a short note on
 - (a) UTP
 - (b) RTP

PART C —
$$(4 \times 10 = 40 \text{ marks})$$

Answer any FOUR questions.

- 20. What are the scope of managerial economics?
- 21. Explain the chief characteristics of the law of demand.

- 22. List out the important cost determinants.
- 23. Define Break Even Analysis. State its assumptions.
- 24. Write a detailed note on Advertising Rate Model.
- 25. Dicuss about General Consideration which must be kept in view while formulating the price policy.